



We are Yokogawa, a world leader in industrial automation and control, test and measurement, information systems, and industry support. With our commitment to the founding principle of quality first and our Leading Edge Technology, we have made a strong contribution in numerous industries and are making the world a better place. This commitment to industry is personified in our Vigilance philosophy which is based on the core values of quality, innovation and foresight.

Yokogawa serves its customers through of a network of sales, engineering, and service companies and manufacturing subsidiaries located in 31 countries worldwide. As we grow in Malaysia, we are searching for suitably qualified candidates to join our dynamic team in the following function:

Service Sales Engineers

Based in Selangor

Responsibilities:

To assist customers achieve operational excellence over the lifecycle of their plant through Yokogawa's Asset Excellence Solutions that maximize performance of assets and productivity of production. Scope includes:

- Promotion and sales of service products such as Annual Maintenance Contract (AMC), Diagnostic Service, Renewal Service, Calibration and Training
- Enhance partnerships with customers via monitoring of customer satisfaction
- Overall management of AMCs
- Formulate and implement business plans to enhance the service business
- Identify and develop new business opportunities

Requirements:

- Degree/Diploma in Electrical / Electronic / Instrumentation / Chemical / Mechanical Engineering or any related field
- Working experience in similar field would be an added advantage.
- Knowledge of DCS system or Process Control Instrumentation and any other software would be an added advantage.
- Self-motivated with excellent interpersonal & communication skills
- Must be willing to travel outstation as and when required.

Successful candidates will enjoy a competitive remuneration package in line with their experience and qualification. Fringe benefits include contractual bonus, comprehensive insurance coverage, unlimited out-patient medical treatment, staff recreational activities, service awards and 5 working days per week.

Applicants are requested to submit a cover letter with detailed CV, stating present and expected salary, contact telephone number together with a recent passport-sized photograph (n.r.) to yemhrs@gmail.com or write-in to the address below:

**Yokogawa Electric (M) Sdn Bhd
The Human Resource Manager
No 9, Jalan Industri PBP 3
Taman Industri Pusat Bandar Puchong
47100 Puchong, Selangor Darul Ehsan**

Only shortlisted candidates will be notified.