

Financial Results for 1st Quarter of Fiscal Year 2004

August 3, 2004

Yokogawa Electric Corporation





FY04 Business Plan

YOKOGAWA ◆

Billion ¥

	FY02	FY03		FY04	
	Actual(A)	Actual(B)	B-A	Plan(C)	C-B
Orders	360.8	390.5	29.7	420.0	29.5
Sales	328.8	371.9	43.1	400.0	28.1
Operating income	1.6	18.3	16.7	30.0	11.7
ROS(%)	0.5%	4.9%	4.4%	7.5%	2.6%
Ordinary income	(1.2)	15.3	16.5	25.0	9.7
ROS(%)	-0.4%	4.1%	4.5%	6.3%	2.2%
Net income	(26.2)	24.3	50.5	15.0	(9.3)
ROS(%)	-8.0%	6.5%	14.5%	3.8%	-2.7%



FY04 1Q Financial Results

Comparison with FY03 1Q Results

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Billion ¥

	FY03 1Q	FY04 1Q	Difference
Orders	90.5	99.3	8.8
Sales	67.7	76.4	8.7
Operating income	(2.1)	1.6	3.7
Ordinary income	(2.0)	1.4	3.4
Net income	(3.4)	0.3	3.7



Comparison of FY03 1H and FY04 1H

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Billion ¥

	FY03 1H			FY04 1H		
	1Q	2Q	Total	1Q	2Q	Total
Orders	90.5	98.1	188.6	99.3	100.7	200.0
Sales	67.7	98.8	166.5	76.4	103.6	180.0
Operating income	(2.1)	6.8	4.7	1.6	8.4	10.0
Ordinary income	(2.0)	5.2	3.2	1.4	6.6	8.0
Net income	(3.4)	3.1	(0.3)	0.3	2.7	3.0

*The FY04 2Q and 1H figures are forecasts.



FY03/04 Quarterly Financial Results

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Billion ¥

	FY03					FY04		
	1Q	2Q	3Q	4Q	Total	1Q	2Q	Total
Orders	90.5	98.1	100.7	101.2	390.5	99.3	100.7	200.0
Sales	67.7	98.8	80.3	125.1	371.9	76.4	103.6	180.0
Operating income	(2.1)	6.8	0.5	13.1	18.3	1.6	8.4	10.0

*The FY04 2Q and 1H figures are forecasts.



Comparison of FY02/03 Financial Results by Expense Category

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Billion ¥

	FY02		FY03		FY04	
Sales	328.8	100.0%	371.9	100.0%	400.0	100.0%
Cost of sales	203.7	61.9%	223.9	60.2%	236.8	59.2%
R&D	25.2	7.7%	26.9	7.2%	29.0	7.3%
SG&A	98.3	29.9%	102.8	27.7%	104.2	26.1%
Operating income	1.6	0.5%	18.3	4.9%	30.0	7.5%

*The FY04 figures are forecasts.



Comparison of FY03 1Q/FY04 1Q Financial Results by Expense Category

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Billion ¥

	FY03 1Q		FY04 1Q	
Sales	67.7	100.0%	76.4	100.0%
Cost of sales	39.5	58.4%	43.6	57.1%
R&D	6.3	9.3%	7.1	9.3%
SG&A	24.0	35.5%	24.0	31.4%
Operating income	(2.1)	-3.1%	1.6	2.1%



Non-operating / Extraordinary Income and Expenses

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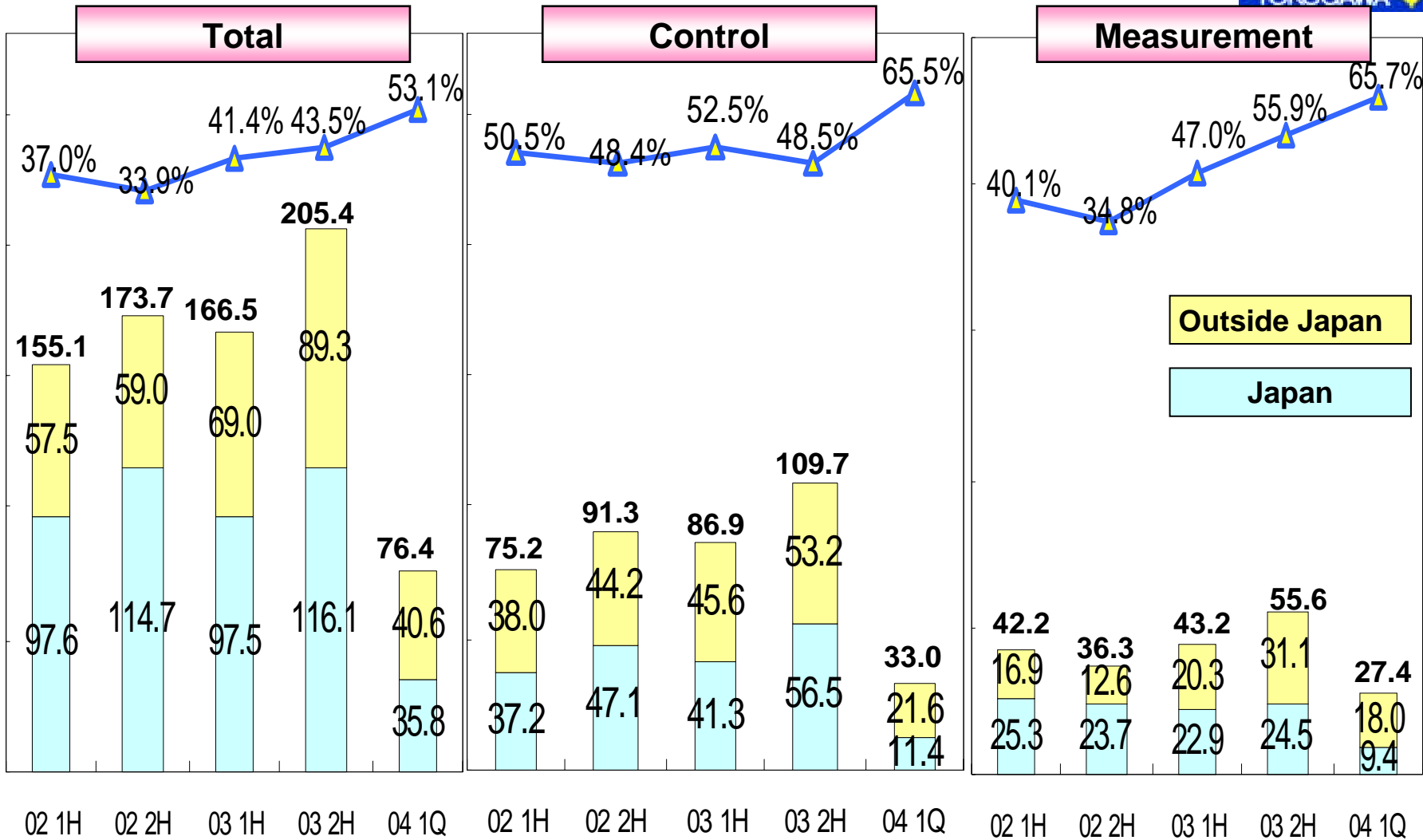
Billion ¥

	FY03 1Q	FY04 1Q
Operating income	(2.1)	1.6
Non-operating income	0.6	0.9
Non-operating expenses	0.6	1.1
Ordinary income	(2.1)	1.4
Extraordinary income	0.2	0.1
Extraordinary expenses	1.2	0.9
Income before tax	(3.1)	0.6
Tax and other items	0.4	0.3
Net income	(3.5)	0.3



Global Sales

Billion ¥
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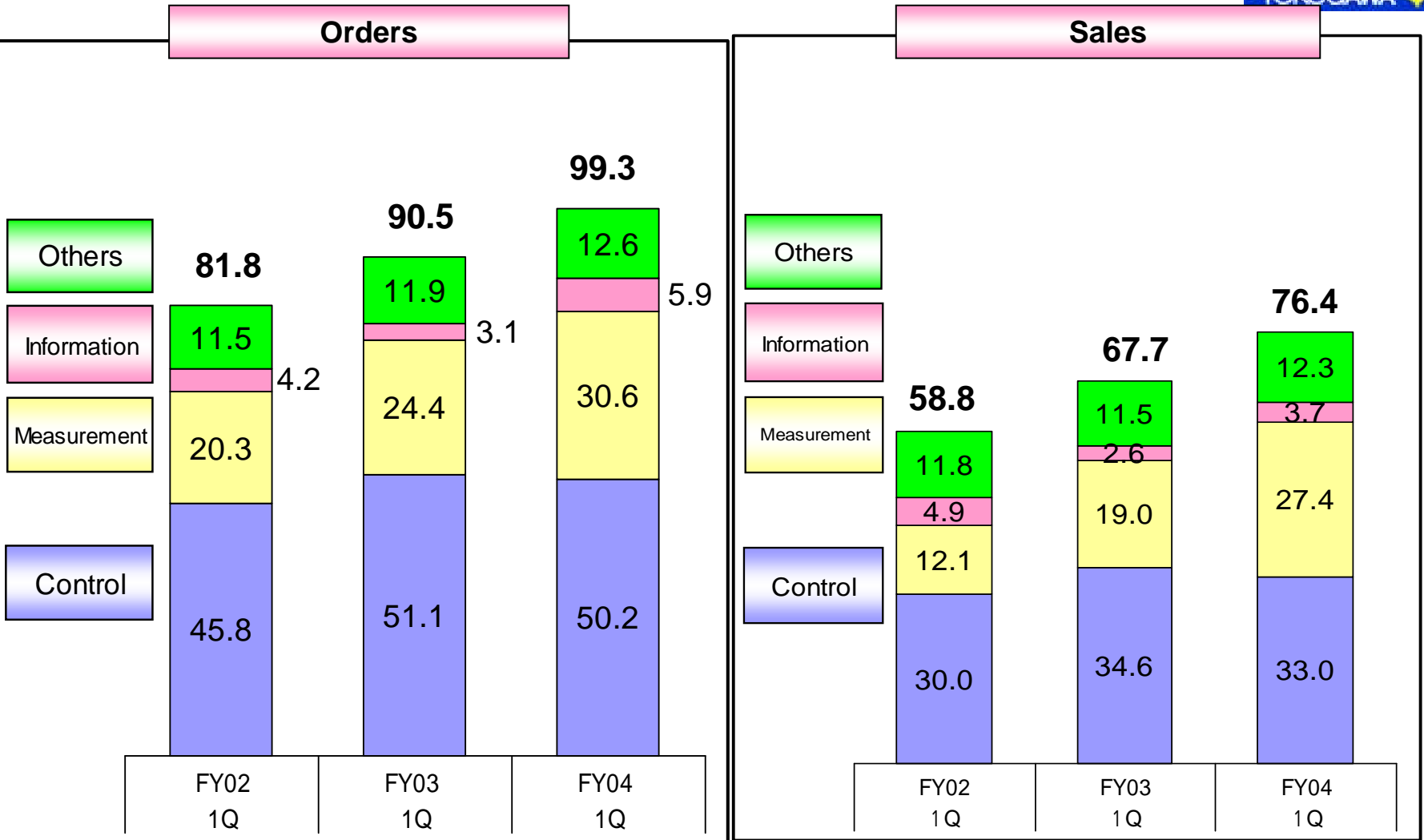




FY04 Orders and Sales by Segment

Billion ¥

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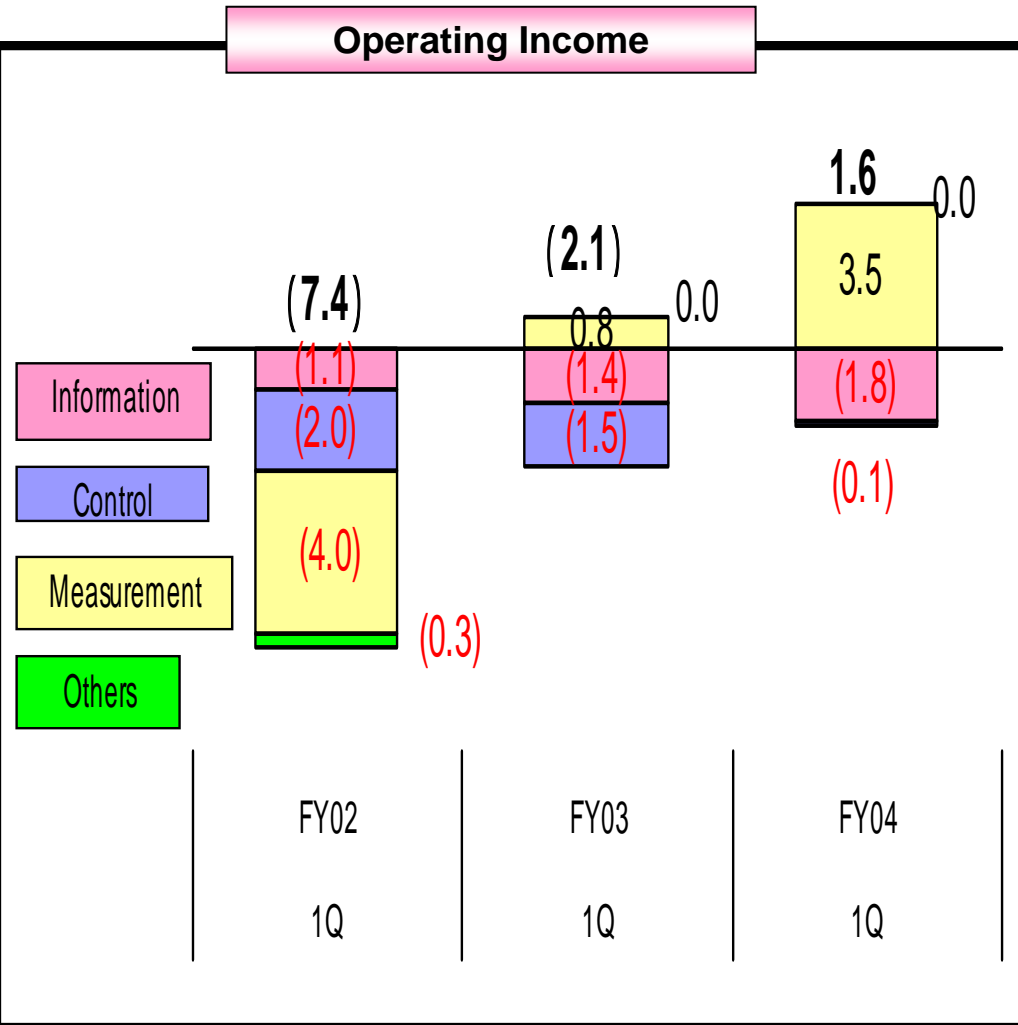




FY04 1Q Operating Income by Segment

Billion ¥

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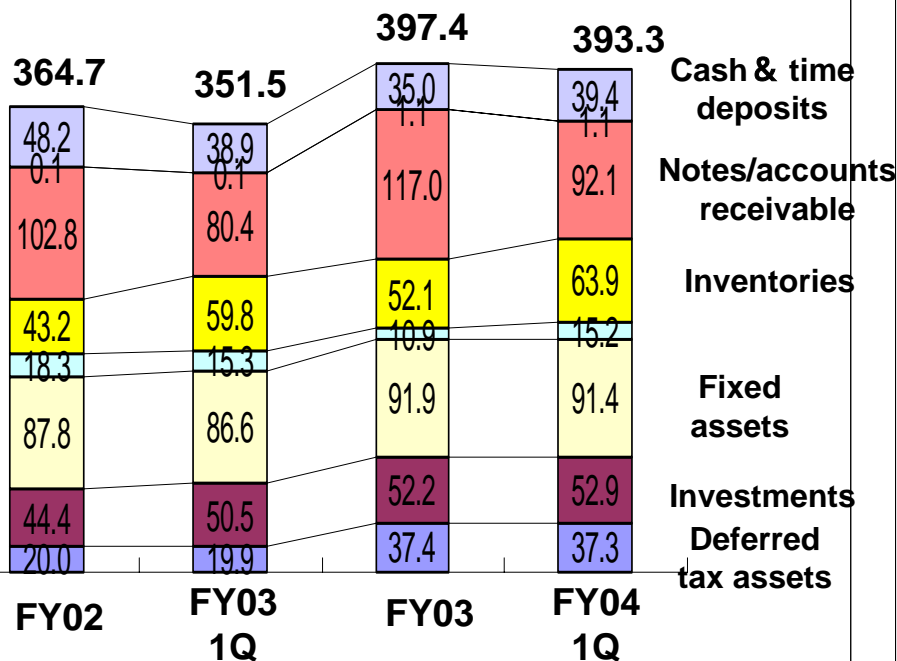
	FY03 1Q	FY04 1Q	Diff- erence
Control	(1.5)	(0.1)	1.4
Measurement	0.8	3.5	2.7
Information	(1.4)	(1.8)	(0.4)
Others	0.0	0.0	0.0
Total	(2.1)	1.6	3.7

Trend of Balance Sheet

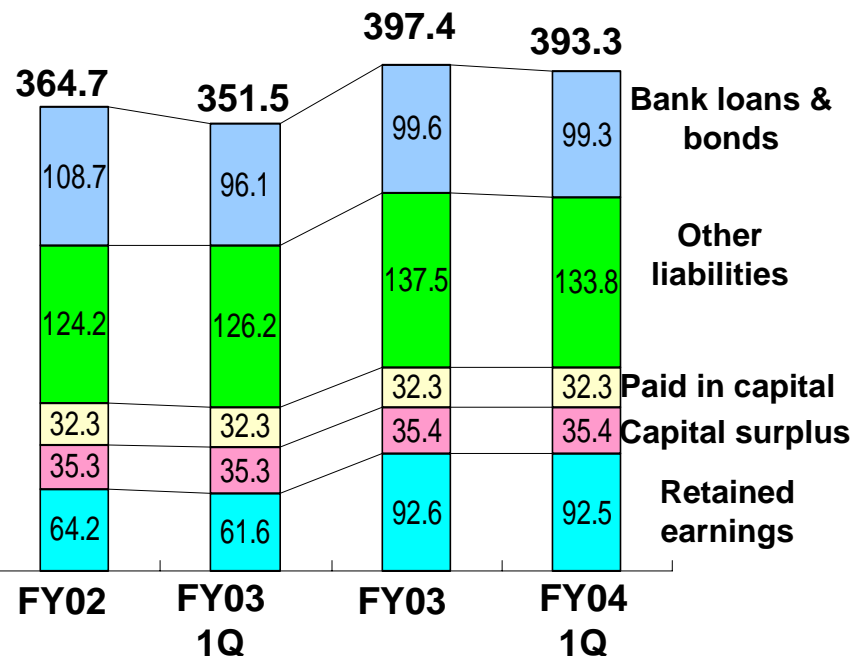
Billion ¥

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Assets



Liabilities and Shareholders' Equity



	FY02	FY03 1Q	FY03	FY04 1Q
Total assets turnover	0.92	--	0.98	--
Fixed assets to shareholders' equity	115.4%	117.6%	106.6%	106.4%

	FY02	FY03 1Q	FY03	FY04 1Q
Interest-bearing debt ratio	29.8%	27.3%	25.1%	25.2%
Debt/equity ratio	82.5%	74.4%	62.1%	62.0%
Shareholders' equity ratio	36.1%	36.8%	40.3%	40.7%

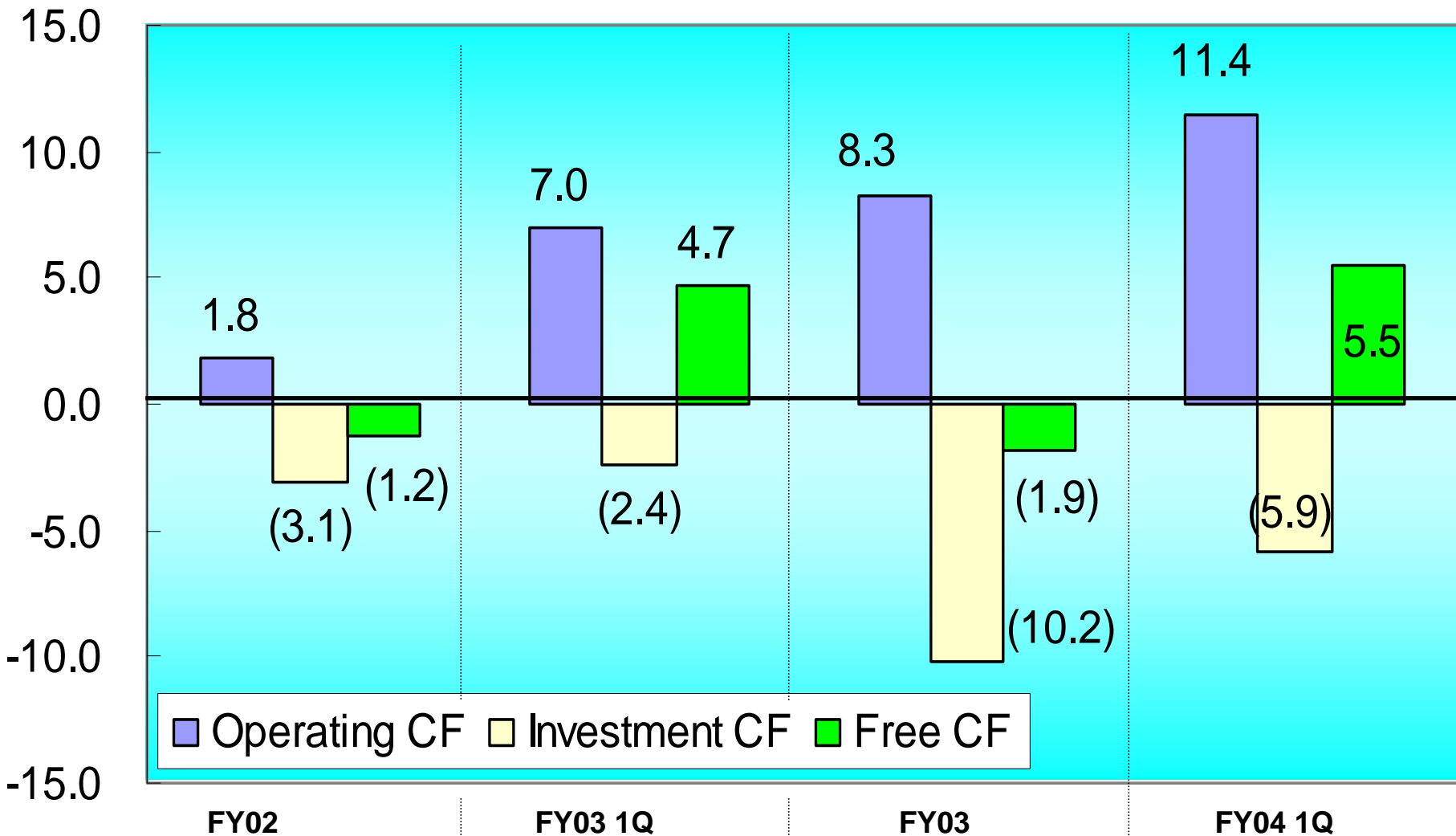


Cash Flow Trend

FY02 - FY04 1Q

Billion ¥

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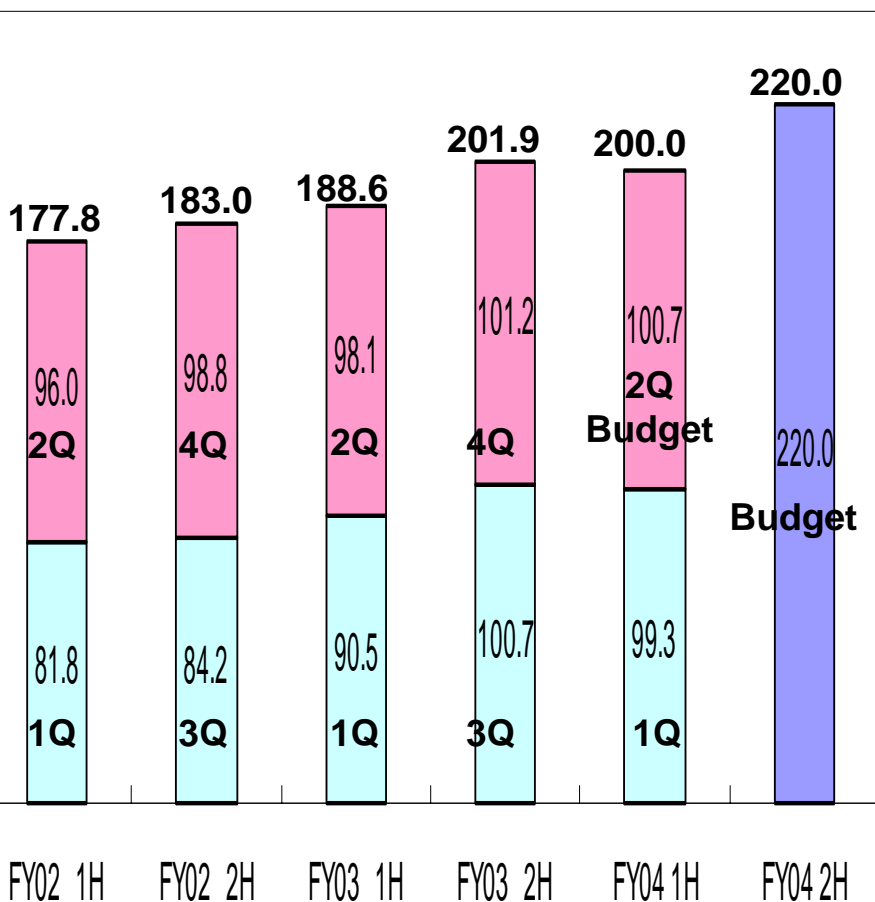




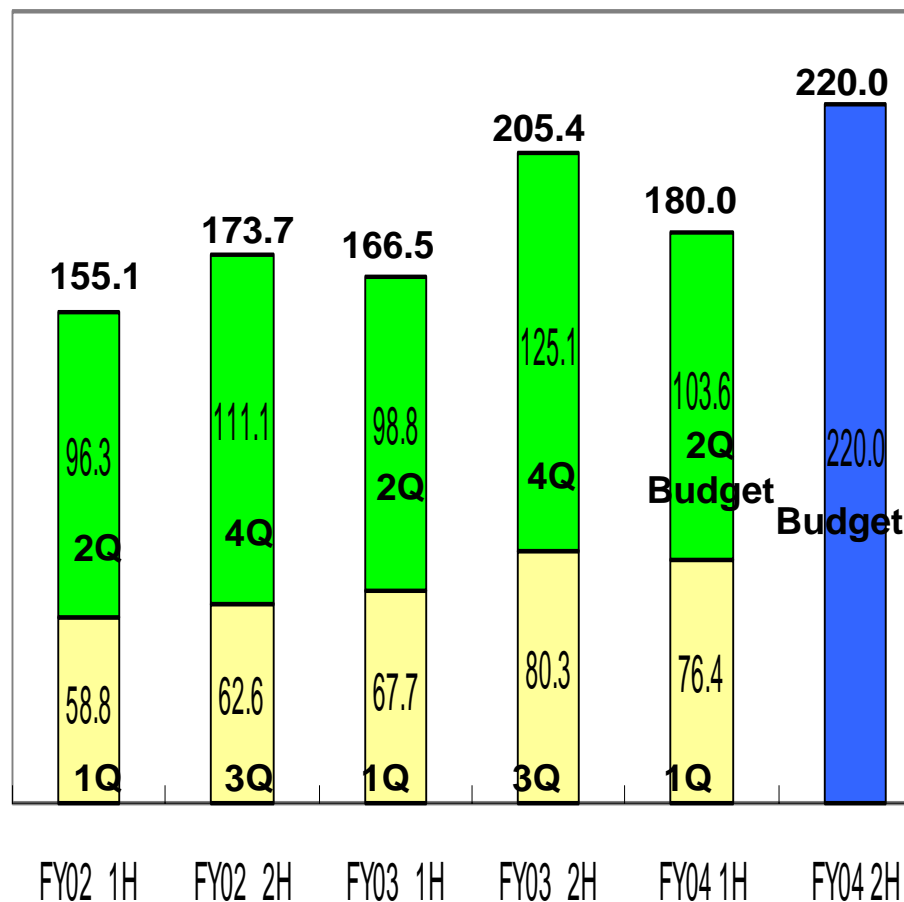
Orders and Sales Trend

Billion ¥
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Orders



Sales





Orders and Sales Trend

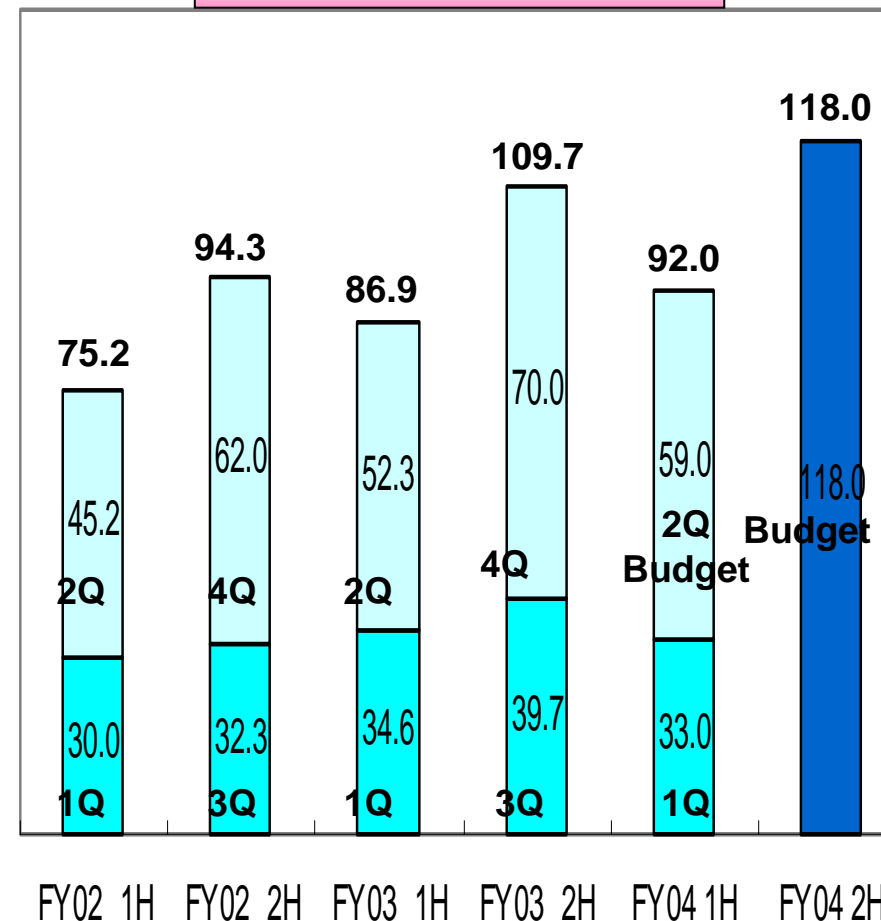
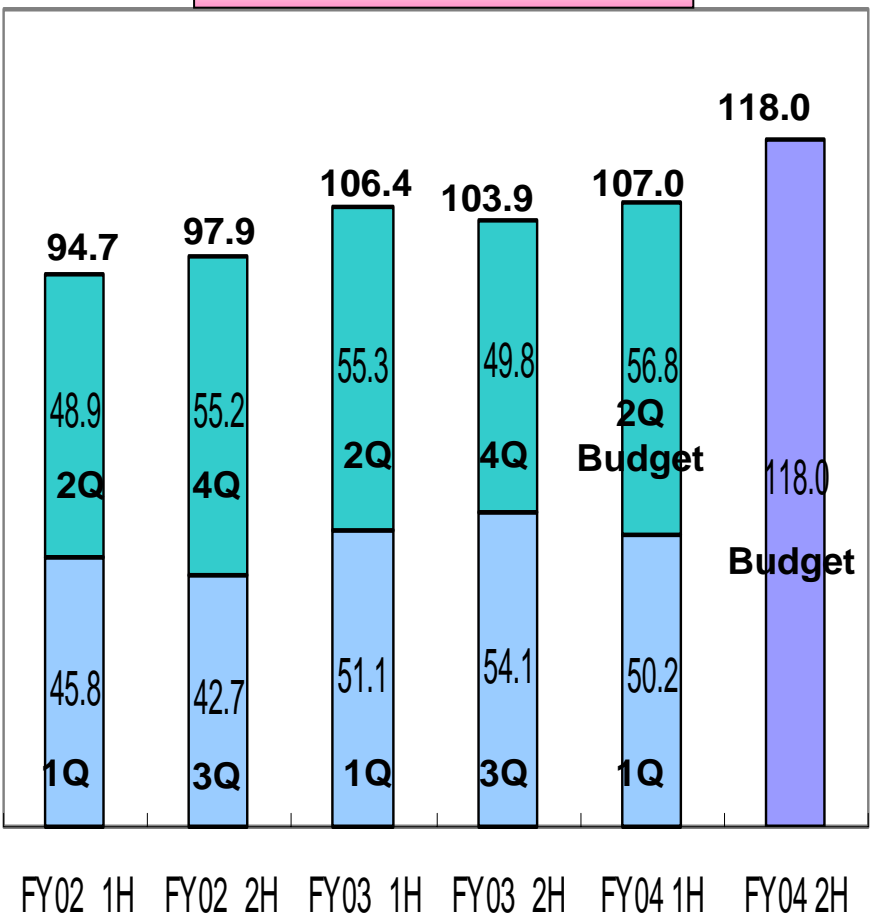
Control Business

Billion ¥

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Orders

Sales





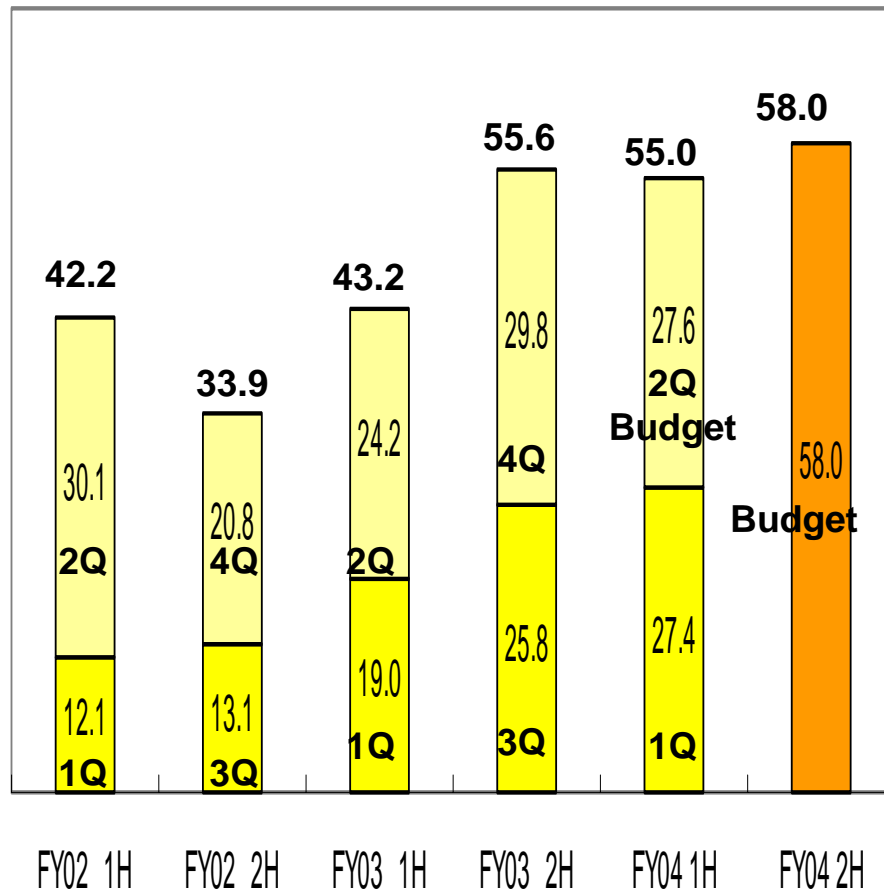
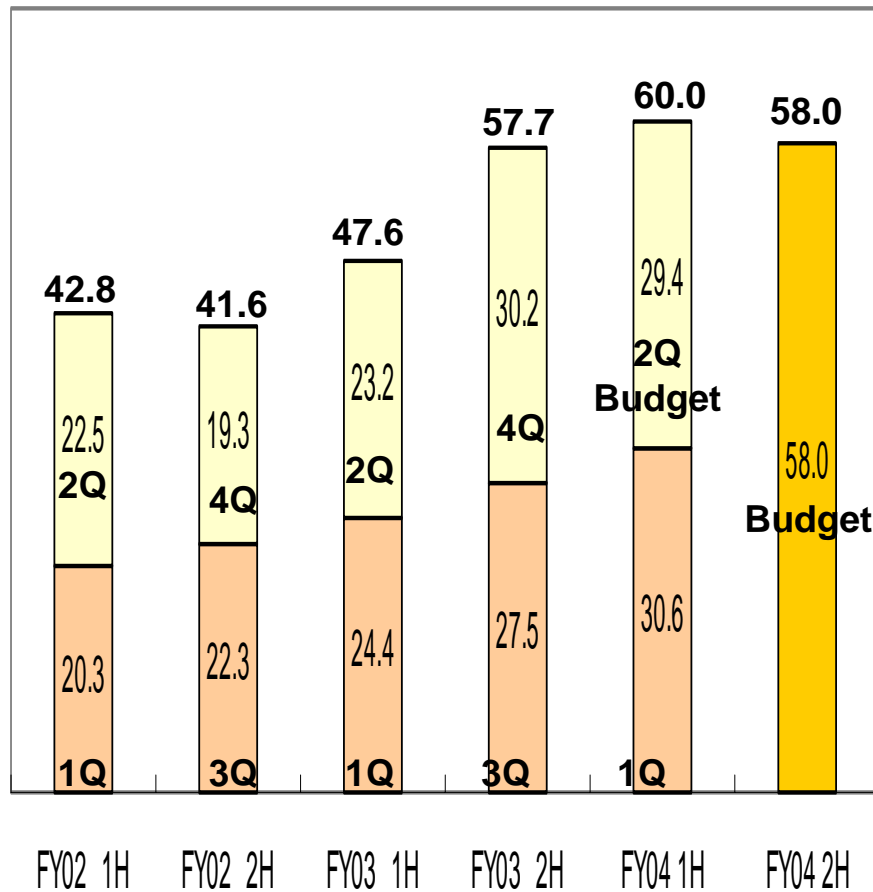
Orders and Sales Trend Measurement Business

Billion ¥

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Orders

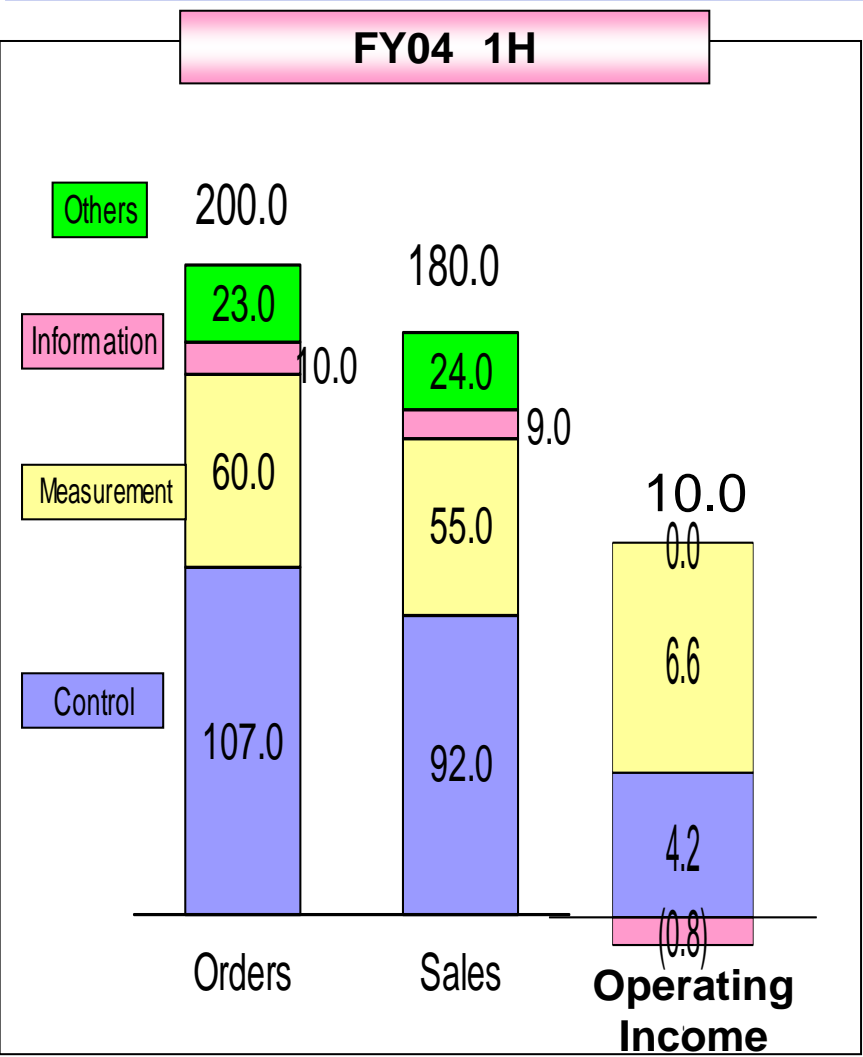
Sales





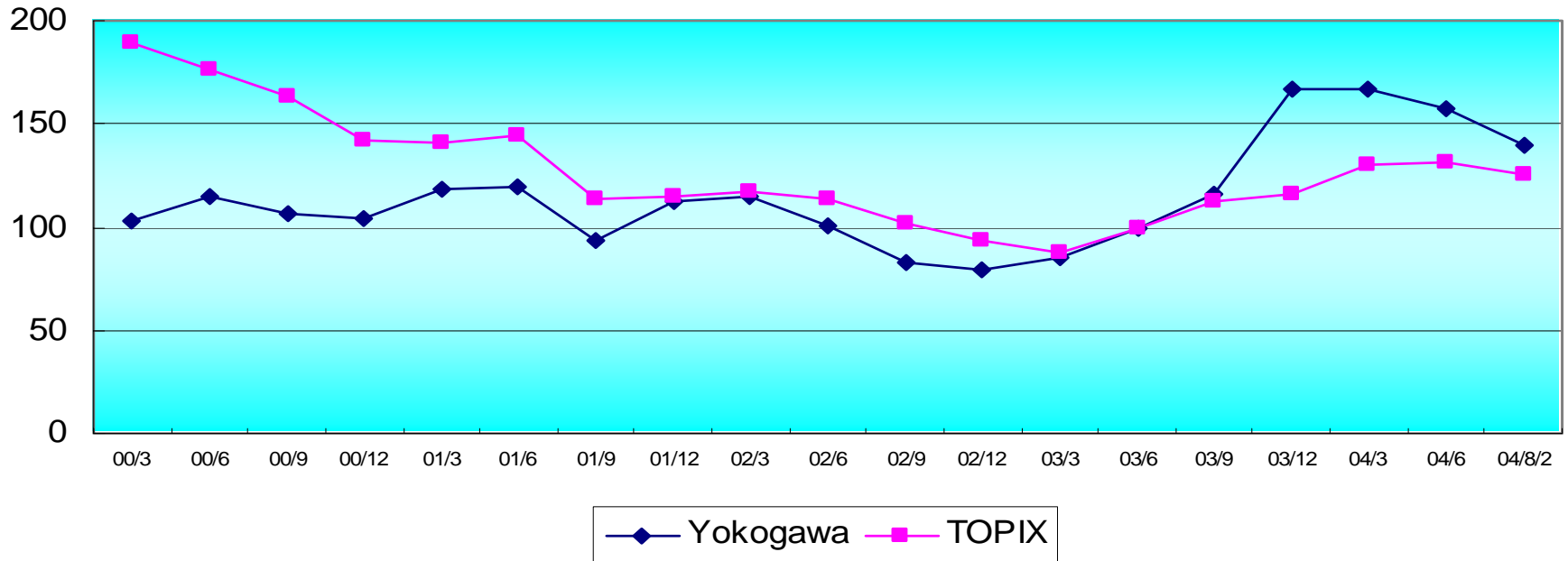
Revised Operating Income Budget by Segment

Billion ¥
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	FY04 1Q	FY04 1H	FY04 1H	Diff-erence
	Actual	Original	Revised	
Control	(0.1)	3.7	4.2	0.5
Measurement	3.5	6.6	6.6	0.0
Information	(1.8)	(0.3)	(0.8)	(0.5)
Others	0.0	0.0	0.0	0.0
Total	1.6	10.0	10.0	0.0

Stock Price Trend



03/6 = 100

	00/3	00/6	00/9	00/12	01/3	01/6	01/9	01/12	02/3	02/6	02/9	02/12	03/3	03/6	03/9	03/12	04/3	04/6	04/8/2
Yokogawa	954	1,060	991	965	1,100	1,110	863	1,045	1,059	930	765	737	788	927	1,070	1,548	1,544	1,455	1,289
TOPIX	1,706	1,592	1,471	1,284	1,277	1,301	1,023	1,032	1,060	1,025	921	843	788	903	1,019	1,044	1,179	1,190	1,138

	00/3	00/6	00/9	00/12	01/3	01/6	01/9	01/12	02/3	02/6	02/9	02/12	03/3	03/6	03/9	03/12	04/3	04/6	04/8/2
Yokogawa	103	114	107	104	119	120	93	113	114	100	83	80	85	100	115	167	167	157	139
TOPIX	189	176	163	142	141	144	113	114	117	113	102	93	87	100	113	116	131	132	126